

# Consolidated Financial Results for Fiscal 2004

April 28, 2004

## For Immediate Release

Company name: Toshiba Plant Systems & Services Corporation

Stock Listing: Tokyo Stock Exchange

Code No.: 1983

Head Office: Tokyo

URL: <http://www.toshiba-tpsc.co.jp/>

Representative: Tadahisa Ogita, President and CEO

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Date of the Board of Directors Meeting Held for the Approving the Financial Results: April 28, 2004

Name of the Parent Company: Toshiba Corporation (Code No.: 6502)

Percentage of the Shares Held by the Parent Company: 69.1%

Adoption of US Generally Accepted Accounting Principles: No

### 1. Performance in Fiscal 2004 (from April 1, 2003 to March 31, 2004)

Note that all amounts have been rounded off to the nearest million yen, unless otherwise specified.

#### (1) Consolidated Operating Results

	Net sales		Operating income		Ordinary income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%
Fiscal 2004	105,633	8.3	3,186	146.8	3,039	119.0
Fiscal 2003	97,556	-10.1	1,291	---	1,388	---

	Net income		Net income per share	Net income per share, diluted	Return on equity	Ratio of ordinary income to total asset	Ratio of ordinary income to net sales
	Millions of yen	%	Yen	Yen	%	%	%
Fiscal 2004	512	28.3	6.80	--	1.0	2.7	2.9
Fiscal 2003	399	---	5.88	---	0.8	1.4	1.4

Notes:

1. Equity income from investments in affiliate companies:

Fiscal 2004: ¥83 million Fiscal 2003: ¥16 million

2. Average number of shares outstanding during the year (consolidated):

Fiscal 2004: 75,314,239 Fiscal 2003: 67,926,965

3. Change in accounting method: None

4. Percentage figures in the net sales, operating income, ordinary income, and net income columns represent changes from prior year.

#### (2) Consolidated Financial Position

	Total assets	Shareholders' equity	Shareholders' equity to total assets	Shareholders' equity per share
	Millions of yen	Millions of yen	%	Yen
Fiscal 2004	128,873	55,444	43.0	568.23
Fiscal 2003	96,154	48,237	50.2	710.46

Note:

Number of shares outstanding at end of the year (consolidated):

Fiscal 2004: 97,572,994 Fiscal 2003: 67,897,109

### (3) Consolidated Cash Flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of the year
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
Fiscal 2004	-10,934	18,684	-552	15,782
Fiscal 2003	189	2,779	-2,183	3,206

### (4) Scope of Consolidation and Application of Equity Method

Consolidated subsidiaries: 10

Non-consolidated subsidiaries accounted for by the equity method: ---

Affiliated companies accounted for by the equity method: 2

### (5) Changes in the Scope of Consolidation and Application of the Equity Method

Newly consolidated subsidiaries: 3

Subsidiaries excluded from consolidation: 2

Companies included in equity method accounting: ---

Companies excluded from equity method accounting: ---

### 2. Projection for Fiscal 2005 (from April 1, 2004 to March 31, 2005)

	Net sales	Ordinary income	Net income
	Millions of yen	Millions of yen	Millions of yen
Half year	53,000	100	-600
Full year	128,000	4,700	4,000

Reference: Projected net income per share (full year): ¥40.99

The above projections are made based on available information and assumptions as of April 28, 2004, and are subject to the uncertainties of future operations. Therefore, actual results could differ materially from those anticipated.

## Consolidated Financial Statements

### (1) Consolidated Balance Sheets

Classification	Fiscal 2004 (as of March 31, 2004)		Fiscal 2003 (as of March 31, 2003)		Change
	Amount (Millions of yen)	% of total	Amount (Millions of yen)	% of total	Amount (Millions of yen)
(Assets)					
I Current assets					
Cash and deposits	3,468		3,243		224
Deposit to Toshiba Capital Corporation	12,900		---		12,900
Trade notes and accounts receivable	59,856		39,079		20,777
Marketable securities	1,002		15		987
Inventories	22,851		16,502		6,348
Deferred tax assets	3,573		1,807		1,765
Short-term loans receivable	---		17,301		-17,301
Other	2,065		1,717		347
Allowance for doubtful accounts	-315		-406		90
Total current assets	105,401	81.8	79,260	82.4	26,140
II Fixed assets					
(1) Property, plant and equipment					
Buildings and structures	3,150		3,280		-130
Machinery, equipment and vehicles	284		294		-10
Furniture and fixtures	841		471		369
Land	3,868		3,683		185
Total property, plant and equipment	8,145	6.3	7,730	8.0	414
(2) Intangible assets	368	0.3	147	0.2	221
(3) Investments and other assets					
Investment securities	2,609		3,974		-1,364
Long-term loans	4		6		-1
Other	3,160		2,655		504
Deferred tax assets	9,485		2,561		6,924
Allowance for doubtful accounts	-301		-181		-119
Total investments and other assets	14,958	11.6	9,015	9.4	5,943
Total fixed assets	23,472	18.2	16,893	17.6	6,579
Total assets	128,873	100	96,154	100.0	32,719

Classification	Fiscal 2004 (as of March 31, 2004)		Fiscal 2003 (as of March 31, 2003)		Change
	Amount (Millions of yen)	% of total	Amount (Millions of yen)	% of total	Amount (Millions of yen)
(Liabilities and shareholders' equity)					
I Current liabilities					
Trade notes and accounts payable	30,955		28,026		2,929
Accrued income taxes	210		150		59
Advances received on uncompleted contracts	9,118		9,709		-591
Allowance for compensation of completed contracts	73		102		-28
Allowance for expected losses on construction contracts	311		675		-364
Other	8,276		3,845		4,431
Total current liabilities	48,946	38.0	42,510	44.2	6,436
II Long-term liabilities					
Accrued pension and severance liabilities	24,326		5,208		19,118
Accrued directors' severance and retirement benefits	123		164		-41
Total long-term liabilities	24,450	19.0	5,373	5.6	19,076
Total liabilities	73,396	57.0	47,883	49.8	25,513
(Minority interest in consolidation subsidiaries)					
Minority interest in consolidation subsidiaries	32	0.0	32	0.0	-0
(Shareholders' equity)					
I Common stock	11,876	9.2	11,876	12.4	---
II Capital surplus	20,910	16.2	18,407	19.1	2,503
III Retained earnings	22,763	17.6	18,195	18.9	4,567
IV Unrealized gains on securities	-64	-0.0	-190	-0.2	126
V Currency translation adjustments	-20	-0.0	-37	-0.0	17
VI Less: treasury stock at cost	-21	-0.0	-12	-0.0	-8
Total shareholders' equity	55,444	43.0	48,237	50.2	7,206
Total liabilities and shareholders' equity	128,873	100	96,154	100	32,719

## (2) Consolidated Statements of Income

Classification	Fiscal 2004 (ended March 31, 2004)		Fiscal 2003 (ended March 31, 2003)		Change		
	Amount (Millions of yen)	% of total	Amount (Millions of yen)	% of total	Amount (Millions of yen)		
I Net sales		105,633	100	97,556	100	8,076	
II Cost of sales		94,612	89.6	88,652	90.9	5,959	
Gross profit		11,020	10.4	8,903	9.1	2,116	
III Selling, general and administrative expenses		7,833	7.4	7,612	7.8	221	
Operating income		3,186	3.0	1,291	1.3	1,895	
IV Non-operating income							
Interest income	50			66			
Dividends income	62			37			
Insurance dividends	71			61			
Insurance amount	50			39			
Investments income due to equity method	83			16			
Other	171	490	0.5	153	375	0.4	114
V Non-operating expenses							
Interest expenses	7			18			
Exchange losses	395			53			
Loss on disposal of fixed assets	120			---			
Loss on disposal of stored goods	---			42			
Expenses of transferring offices	---			36			
Other	114	637	0.6	127	278	0.3	358
Ordinary income		3,039	2.9	1,388	1.4	1,651	
VI Extraordinary gains							
Gains on sales of investment securities	84	84	0.1	268	268	0.3	-183
VII Extraordinary losses							
Expenses for limited term voluntary retirement program	1,566			---			
Loss on devaluation of investment securities	---			28			
Other	198	1,764	1.7	---	28	0.0	1,736
Income before income taxes and minority interest		1,359	1.3	1,627	1.7	-268	
Income taxes-current	237			215			
Income taxes-deferred	608	846	0.8	1,013	1,288	1.3	-382
Minority interests in income of consolidated subsidiaries		0	0.0	-0	-0.0	1	
Net Income		512	0.5	399	0.4	113	

### (3) Consolidated Statements of Retained Earnings

Classification	Fiscal 2004 (ended March 31, 2004)		FY 2003 (ended March 31, 2003)		Change
	Amount (Millions of yen)		Amount (Millions of yen)		Amount (Millions of yen)
(Capital surplus)					
I Balance at beginning of the year		18,407		18,407	---
Increase in capital surplus due to merger	2,503	2,503	---	---	2,503
II Balance at end of the year		20,910		18,407	2,503
(Retained earnings)					
I Balance at beginning of the year		18,195		17,796	399
II Increase in retained earnings					
Increase in retained earnings due to merger	3,619		---	---	
Increase in retained earnings due to additional of consolidated subsidiaries	979		---	---	
Net income	512	5,111	399	399	4,711
III Decrease in retained earnings					
Dividends	543	543	---	---	543
IV Balance at end of the year		22,763		18,195	4,567

Notes:

1. "Increase in capital surplus due to merger" and "Increase in retained earnings due to merger" were from the effect of absorbing the capital surplus and retained earnings of the amalgamated company Toshiba Engineering Corporation
2. "Increase in retained earnings due to additional consolidated subsidiaries" was the result of including the amalgamated company into the scope of consolidation.

#### (4) Consolidated Statements of Cash Flows

Classification	Fiscal 2004 (ended March 31, 2004)	Fiscal 2003 (ended March 31, 2003)	Change
	Amount (Millions of yen)	Amount (Millions of yen)	Amount (Millions of yen)
I Cash flows from operating activities			
Income before income taxes and minority interest	1,359	1,627	-268
Depreciation and amortization	604	587	17
Increase (decrease) in allowance for doubtful accounts	-59	184	-243
Increase (decrease) in accrued pension and severance liability	28	-76	105
Decrease in accrued directors' severance and retirement benefit	-68	-5	-62
Interest and dividends income	-113	-104	-9
Interest expense	7	18	-11
Gain on sales of investment securities	-84	-268	183
Exchange losses	70	27	42
Loss on disposal of fixed assets	120	23	96
Equity in income of affiliated companies	-83	-16	-66
Expenses for limited term voluntary retirement program	1,566	---	1,566
(Increase) decrease in notes and accounts receivable	-10,424	4,162	-14,586
(Increase) decrease in inventories	2,209	-2,201	4,410
(Increase) decrease in other current assets	131	-306	437
Increase (decrease) in notes and accounts payable	-504	-1,081	577
Increase (decrease) in advance received on uncompleted contracts	-4,452	80	-4,532
Decrease in allowance for compensation of completed contracts	-33	-30	-2
Decrease in allowance for expected losses on construction contracts	-410	-694	284
Increase (decrease) in other current liabilities	609	-1,819	2,429
Increase in accrued consumption tax	338	75	263
Other	15	43	-27
Subtotal	-9,173	224	-9,398
Interest and dividends received	115	106	9
Interest paid	-17	-13	-3
Expenses for limited term voluntary retirement program	-1,566	---	-1,566
Income taxes paid	-293	-128	-165
Net cash provided by operating activities	-10,934	189	-11,123

Classification	Fiscal 2004 (ended March 31, 2004)	Fiscal 2003 (ended March 31, 2003)	Change
	Amount (Millions of yen)	Amount (Millions of yen)	Amount (Millions of yen)
<b>II Cash flows from investing activities</b>			
Payments for time deposits	-45	---	-45
Proceeds from time deposits	100	15	85
Payments for money deposited of group companies	-5,500	---	-5,500
Proceeds from money deposited of group companies	5,300	---	5,300
Decrease in short-term loans receivable	17,304	3,625	13,678
Payments for long-term loans	---	-0	0
Proceeds for long-term loans	1	5	-3
Proceeds from sales of marketable securities	15	1,100	-1,085
Payments for acquisition of property, plant and equipment	-229	-116	-112
Proceeds from sales of property, plant and equipment	52	10	41
Payments for acquisition of intangible assets	-3	---	-3
Payments for purchase of investment securities	-14	-2,464	2,450
Proceeds from sales of investment securities	690	283	407
Payment for long-term guarantee deposit	-22	-44	22
Proceeds from long-term guarantee deposit	863	156	706
Payment for purchase of other investment	-144	-90	-53
Proceeds from sales of other investment	316	300	15
Net cash provided by (used in) investing activities	18,684	2,779	15,905
<b>III Cash flows from financing activities</b>			
Decrease in short-term loans	---	-172	172
Payments for redemption of bonds	---	-2,000	2,000
Purchase of treasury stock	-8	-10	1
Dividends paid	-543	---	-543
Dividends paid (minority interests)	-0	-0	0
Net cash used in financing activities	-552	-2,183	1,631
<b>IV Effect of exchange rate changes on cash and cash equivalents</b>	-56	-37	-18
<b>V Net increase in cash and cash equivalents</b>	7,141	747	6,393
<b>VI Cash and cash equivalents at beginning of the year</b>	3,206	2,458	747
<b>VII Net increase in cash and cash equivalents due to merger</b>	4,655	---	4,655
<b>VIII Net increase in cash and cash equivalents of newly consolidated subsidiaries</b>	779	---	779
<b>VIII Cash and cash equivalents at end of the year</b>	15,782	3,206	12,575